

Visionael® IP-Telephony Automation Solution

Frequently Asked Questions

1. What is IP-TAS?

Much like TurboTax uses intelligent automation to streamline the tax preparation process, similarly IP-TAS does the same with the IP-Telephony deployment process. The solution has built-in intelligence to simplify the process and automation to dramatically reduce (up to 60%) the amount of manual work involved in deploying Unified Communications.

2. How does IP-TAS reduce my costs?

IP-TAS reduces labor costs in two ways: 1) by reducing the amount of labor required to complete a deployment; and 2) by reducing the skill level required to complete a deployment. In addition, due to the fact that IP-TAS is run in an off-line virtual mode it allows everyone involved in the project to interact in a distributed manner significantly reducing travel costs. Using IP-TAS deployment costs can be reduced by as much as 50%.

3. How does IP-TAS improve my ability to win new deals?

IP-TAS provides you several competitive advantages including: 1) the ability to reduce your bid price while still remaining profitable; 2) the ability to complete the project in a shorter period of time; and 3) the ability to offer a less intrusive solution by doing more work off-site.

4. How does IP-TAS improve the satisfaction of my customers?

With IP-TAS you are able to: 1) complete projects on time and budget; 2) Provide a professional and simple web-based interface to gather and confirm data; 3) Require less of their time to get the job done and host your team on-site.

5. How easy is it to deploy IP-TAS?

Deploying IP-TAS is very easy. The application can be set-up in a matter of hours. Teams can be trained via web-based training also in a matter of hours.

6. How is IP-TAS licensed?

We have made licensing IP-TAS very simple and affordable. IP-TAS is licensed based on the number of phones deployed. The cost of IP-TAS represents a fraction of the savings created.

7. Can my customers use IP-TAS?

Customers can use IP-TAS as part of the the deployment process to enter or edit data. You may also chose to leave IP-TAS in place at the customer site post-deployment to handle the MACD process. By doing so this enables you to collect additional fees by delivering more value to the customer.

8. What is the best way to roll-out IP-TAS?

IP-TAS is meant to be a distributed application that serves multiple projects and sites at one time. We typically see it deployed on a central server, though we have seen cases where it is set-up on a regional basis.

9. What is the best way to see if IP-TAS can help me?

The best way to check out IP-TAS is to sign-up for a "Test Drive" at [Visionael.com](http://www.visionael.com).

Customer Benefits

- Reduce your deployment costs by up to 50%
- Win more deals
- Immediate payback

How do I get things started?

Sign up for a **no cost** Test Drive @ <http://www.visionael.com>

Visionael Corporation provides best-of-breed software and services that allow telecommunications service providers, network outsourcers, enterprises and government organizations to automate the rollout of network services over IP networks and to accelerate time-to-revenue or productivity. With Visionael software, network operators can more quickly design, provision and activate next-generation services—including voice, data, mobile and video offerings—all while reducing the complexities of managing large, advanced networks.

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